

No Interest Deferred Payment Plan



0% INTEREST

100% PRE-APPROVAL

for Select LGM Business Office Products

When purchasing a vehicle, most consumers use a form of financing to make the expense more manageable. All too often limits to available credit, third party pre-approved financing and concerns of affordability can restrict a Business Manager's ability to sell F&I products and generate revenue in the business office. To eliminate the barriers and obstacles financing limits can sometimes create, LGM has developed the No Interest Deferred Payment Plan.

The No Interest Deferred Payment Plan is a "pay-as-you-go" style program available for all LGM Mechanical Breakdown Protection and Wear Protection products. With no qualification or approval process required and all customers pre-approved at 0% interest, the program makes LGM products more affordable and easier to sell. A lack of available credit and limited third party pre-approved financing will no longer restrict your Business Manager's ability to generate revenue.

Contact LGM today to learn how the No Interest Deferred Payment Plan *can help improve your bottom line.*

Program Highlights

- LGM F&I products made more economical with only 10% down and affordable monthly payments
- Eliminates barriers to sale including unavailable credit, affordability, and limits to third party pre-approved financing
- Supports follow-up sales during future customer visits
- 0% interest with no qualification or approval process
- Creates additional sales opportunities in the service department
- All aspects of program administered by Omni Warranty Corp.



1.800.510.8372 www.lgm.ca



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No Interest Deferred Payment Plan

No Hassle "Pay As You Go" Program

In a sales environment where customers pay cash, push their available credit to the limit, or have restrictions based on third party pre-approved financing, offering an alternate method for making F&I products more accessible is often the key to closing a deal. The No Interest Deferred Payment Plan is an ideal option to help your customers afford LGM Mechanical Breakdown Protection and Wear Protection products. With the No Interest Deferred Payment Plan at your disposal, your business office will be able to sell more coverage and generate more revenue than ever before.

Available To All Dealership Customers

With a 100% pre-approval rate at 0% interest, all dealership customers are eligible for the No Interest Deferred Payment Plan. The program is also easy to propose and administer as a result of minimal paperwork to complete and no need for time-consuming lender approvals. To process an application, all your Business Managers need to do is complete a short online form and submit it with either a void cheque or the customer's credit card information. Customers pay a minimal 10% down payment that is retained by the dealer as a draw towards their total commission.

Customer-Friendly Solution That Locks-In Repeat Visits

By selling more LGM products as a result of the No Interest Deferred Payment Plan, your dealership will enjoy the benefits of repeat customer visits for vehicle diagnostics and repair. After all, customers naturally bring their vehicle back to the location they purchased their extended warranty from for claims processing, repair and maintenance.

For New & Past Customers Alike

Combining LGM's used vehicle Mechanical Breakdown Protection and the No Interest Deferred Payment Plan will provide your business office with a comprehensive product to offer your database of past customers. With guaranteed access at 0% interest, your past customers can easily extend their vehicle's warranty coverage. The sales opportunity also doesn't end at the business office in that the No Interest Deferred Payment Plan will make it easier for your service department to recommend LGM Mechanical Breakdown Protection and Wear Protection products.

APPLICABLE programs



SECUREDRIVE
POWERED BY LGM



SECURERV
POWERED BY LGM

SECURETRAILER
POWERED BY LGM



Audi After Care
Mechanical Breakdown Protection™
Wear Protection™



Volkswagen Protection Plus*
Mechanical Breakdown Protection
Wear Protection



KIA PROTECT
Mechanical Breakdown Protection*
Wear Protection*



mazda
WEAR PROTECTION

Contact your local LGM Dealer Development Manager today
for more information about the No Interest Deferred Payment Plan.